

**CAISSE POPULAIRE GROUPE  
FINANCIER LTÉE**

**Consolidated Financial Statements**  
For the year ended September 30, 2020

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# CAISSE POPULAIRE GROUPE FINANCIER LTÉE

## Consolidated Financial Statements

For the year ended September 30, 2020

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## Independent Auditor's Report

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To the members of Caisse Populaire Groupe Financier Ltée

### Opinion

We have audited the consolidated financial statements of Caisse Populaire Groupe Financier Ltée and its subsidiaries ("the Caisse"), which comprise the consolidated balance sheet as at September 30, 2020, and the consolidated statement of comprehensive income, the consolidated statement of changes in members' equity and the consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Caisse as at September 30, 2020, and its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards.

### Basis for Opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are independent of the Caisse in accordance with the ethical requirements that are relevant to our audit of the consolidated financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Caisse's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Caisse or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Caisse's financial reporting process.

### Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.



As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Caisse's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Caisse's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Caisse to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Caisse to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

*BDO Canada LLP*

Chartered Professional Accountants

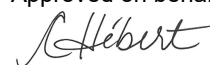
Winnipeg, Manitoba  
December 10, 2020

# CAISSE POPULAIRE GROUPE FINANCIER LTÉE

## Consolidated Balance Sheet

As at September 30	2020	2019
	\$	\$
<b>Assets</b>		
Funds on hand and on deposit (Note 8)	31,633,539	29,849,143
Other assets	3,360,739	3,639,518
Investments (Note 10)	295,638,173	176,820,623
Loans to members (Note 4)	1,389,974,990	1,351,938,595
Derivative financial instruments (Note 9)	-	5,251
Property and equipment (Note 15)	14,877,487	15,582,887
Intangible assets (Note 15)	5,131,102	5,295,514
Right-of-use assets (Note 16)	739,190	-
	<b>1,741,355,220</b>	<b>1,583,131,531</b>
<b>Liabilities and Members' Equity</b>		
Other liabilities	9,724,545	6,258,400
Securitized borrowings (Note 11)	42,645,413	44,170,616
Income tax payable	173,248	676,392
Deferred income tax liability (Note 14)	1,470,131	1,644,529
Members' deposits (Note 5)	1,568,549,944	1,417,571,561
Lease liabilities (Note 16)	754,718	-
Derivative financial instruments (Note 9)	323,766	-
Members' shares (Note 6)	1,321,888	1,327,571
	<b>1,624,963,653</b>	<b>1,471,649,069</b>
<b>Commitments (Note 13)</b>		
<b>Members' Equity (Note 7)</b>		
Members' shares (Note 6)	8,884,304	9,174,649
Retained earnings	107,507,263	102,307,813
	<b>116,391,567</b>	<b>111,482,462</b>
	<b>1,741,355,220</b>	<b>1,583,131,531</b>

Approved on behalf of the Board of Directors:



Director



Director

# CAISSE POPULAIRE GROUPE FINANCIER LTÉE

## Consolidated Statement of Comprehensive Income

For the year ended September 30	2020	2019
	\$	\$
<b>Revenue</b>		
Interest from loans to members	49,668,752	49,953,912
Investment income	5,006,296	6,084,000
	<u>54,675,048</u>	<u>56,037,912</u>
<b>Cost of Funds</b>		
Interest paid to members	27,806,916	28,795,879
Interest on borrowings	1,149,880	732,385
	<u>28,956,796</u>	<u>29,528,264</u>
<b>Financial margin</b>	<u>25,718,252</u>	<u>26,509,648</u>
<b>Operating Expenses</b>		
Personnel (Note 18)	15,644,077	15,253,023
Administrative	4,835,574	5,007,628
Occupancy	2,981,185	3,012,670
Members' security	1,429,077	1,329,682
Organizational	475,089	662,448
	<u>25,365,002</u>	<u>25,265,451</u>
<b>Gross operating expenses</b>	<u>25,365,002</u>	<u>25,265,451</u>
<b>Less other income</b> (Note 19)	<u>(6,625,517)</u>	<u>(6,359,830)</u>
<b>Net operating expenses</b>	<u>18,739,485</u>	<u>18,905,621</u>
<b>Net income before provision for impaired loans</b>	<u>6,978,767</u>	<u>7,604,027</u>
<b>Provision for impaired loans</b>	<u>600,000</u>	<u>825,000</u>
<b>Net income before income taxes</b>	<u>6,378,767</u>	<u>6,779,027</u>
<b>Provision for income taxes</b> (Note 14)	<u>1,179,317</u>	<u>1,189,945</u>
<b>Total comprehensive income for the year</b>	<u>5,199,450</u>	<u>5,589,082</u>

# CAISSE POPULAIRE GROUPE FINANCIER LTÉE

## Consolidated Statement of Changes in Members' Equity

For the year ended September 30, 2020

	Accumulated Other Comprehensive Income	Members' Shares	Retained Earnings	Total
	\$	\$	\$	\$
<b>Balance at September 30, 2018</b>	(31,265)	9,463,044	96,732,290	106,164,069
<b>IFRS 9 transition adjustment on October 1, 2018</b>	-	-	(13,559)	(13,559)
<b>Discontinuation of hedge accounting</b>	31,265	-	-	31,265
<b>Total comprehensive income for the year</b>	-	-	5,589,082	5,589,082
<b>Net redemption of members' shares</b>	-	(287,184)	-	(287,184)
<b>Transfer to liabilities</b>	-	(1,211)	-	(1,211)
<b>Balance at September 30, 2019</b>	-	<b>9,174,649</b>	<b>102,307,813</b>	<b>111,482,462</b>
<b>Total comprehensive income for the year</b>	-	-	<b>5,199,450</b>	<b>5,199,450</b>
<b>Net redemption of members' shares</b>	-	<b>(296,028)</b>	-	<b>(296,028)</b>
<b>Transfer from liabilities</b>	-	<b>5,683</b>	-	<b>5,683</b>
<b>Balance at September 30, 2020</b>	-	<b>8,884,304</b>	<b>107,507,263</b>	<b>116,391,567</b>

# CAISSE POPULAIRE GROUPE FINANCIER LTÉE

## Consolidated Statement of Cash Flows

For the year ended September 30	2020	2019
	\$	\$
<b>Cash Flows from Operating Activities</b>		
Net income for the year	5,199,450	5,589,082
Adjustments for		
Interest and investment revenue	(54,675,048)	(56,037,912)
Interest expense	28,977,655	29,528,264
Depreciation expense	1,534,947	1,311,980
Provision for deferred tax	(174,398)	(1,222)
Provision for impaired loans	600,000	825,000
Net change in other assets	278,779	(357,826)
Net change in income tax recovery	1,299,338	1,238,222
Net change in other liabilities	3,466,145	(366,412)
Changes in member activities, net		
Change in loans to members, net of repayments	(31,944,320)	(84,138,860)
Change in members' deposits, net of withdrawals	151,039,458	40,764,056
Cash flows related to interest and income taxes		
Interest received on loans to members	43,267,579	49,144,133
Interest received on investments	5,448,088	5,986,469
Interest paid on lease liabilities	(20,859)	-
Interest paid on members' deposits	(29,017,871)	(27,827,185)
Income taxes paid	(1,802,482)	(483,204)
<b>Total cash flows used in operating activities</b>	<b>123,476,461</b>	<b>(34,825,415)</b>
<b>Cash Flows from Investing Activities</b>		
Purchase of investments	(279,548,506)	(161,080,083)
Disposal of investments	160,189,464	165,229,770
Purchase of property and equipment	(389,506)	(149,504)
<b>Total cash flows from investing activities</b>	<b>(119,748,548)</b>	<b>4,000,183</b>
<b>Cash Flows from Financing Activities</b>		
Issuance of securitized borrowings	7,671,237	22,816,700
Repayment of securitized borrowings	(9,196,440)	(10,646,562)
Net redemption of common and surplus shares	(296,028)	(287,184)
Principal paid on lease liabilities	(122,286)	-
<b>Total cash flows from financing activities</b>	<b>(1,943,517)</b>	<b>11,882,954</b>
<b>Net increase (decrease) in cash and cash equivalents</b>	<b>1,784,396</b>	<b>(18,942,278)</b>
<b>Funds on hand and on deposit, beginning of year</b>	<b>29,849,143</b>	<b>48,791,421</b>
<b>Funds on hand and on deposit, end of year</b>	<b>31,633,539</b>	<b>29,849,143</b>



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# CAISSE POPULAIRE GROUPE FINANCIER LTÉE

## Notes to Consolidated Financial Statements

For the year ended September 30, 2020

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### 1. Corporate Information

#### Reporting Entity

Caisse Populaire Groupe Financier Ltée (the "Caisse") is incorporated under the Credit Unions and Caisses Populaires Act of the Province of Manitoba ("The Act"). The Caisse serves members primarily in Manitoba and provides retail and commercial banking, and wealth management services. The Caisse has nineteen branches located throughout Winnipeg and southern Manitoba, with its registered office located at 205 Provencher Boulevard, Winnipeg, Manitoba, Canada.

These consolidated financial statements have been approved for issue by the Board of Directors on December 10, 2020.

### 2. Basis of Presentation

#### Statement of Compliance

These consolidated financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board (the "IASB").

#### Basis of Measurement

These consolidated financial statements were prepared under the historical cost convention, except for derivative financial instruments measured at fair value.

The Caisse's functional and presentation currency is the Canadian dollar.

#### Judgements and Estimates

The preparation of consolidated financial statements in compliance with IFRS requires management to make certain critical accounting estimates. It also requires management to exercise judgement in applying the Caisse's accounting policies. The areas involving critical judgements and estimates in applying accounting policies that have the most significant risk of causing material adjustment to the carrying amounts of assets and liabilities recognized in the consolidated financial statements within the next financial year are:

- **Uncertainty Due to COVID-19 Pandemic**

On March 11, 2020, the World Health Organization declared the outbreak of the coronavirus ("COVID-19"), a pandemic resulting in economic uncertainties impacting the Caisse. As the impacts of COVID-19 continue to evolve, there could be impact on Caisse's financial position and financial results as the duration of the pandemic is uncertain. The current environment required complex judgements and estimates and is likely to impact on the following areas:

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# CAISSE POPULAIRE GROUPE FINANCIER LTÉE

## Notes to Consolidated Financial Statements

For the year ended September 30, 2020

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### 2. Basis of Presentation (continued)

#### Judgements and Estimates (continued)

##### *Allowance for Credit Losses*

The estimation of expected credit losses (“ECL”) in stage 1 and stage 2 continues to be a discounted probability-weighted estimate that considers certain distinct macroeconomic factors which are estimated reasonably based on the current economic conditions. There is an element of significant judgement to design and weigh macroeconomic scenarios, forecast macroeconomic variables and assess for significant increase in credit risk.

Further, Caisse management has applied expert credit judgement in determining the final expected credit losses which include the adjustments for the impact of COVID-19 on its portfolios, including particularly vulnerable sectors affected by COVID-19 and the temporary effects of the Caisse and government-led payment support programs which includes deferrals of instalment payments, government support and risk ratings (Note 4).

##### *Use of Forward Looking Information*

As the pandemic continues to emerge, the impact of economic outlook is reflected in the macroeconomic variables used to estimate stage 1 and stage 2 credit loss allowances. There is a higher degree of uncertainty involved in estimating such information. If there is a change in such estimate, it may have a material impact on the estimate of stage 1 and stage 2 allowances.

##### *Assessment of Significant Increase in Credit Risk*

During this pandemic period, Caisse has supported its members by offering payment deferral options to financially constrained members. However, its assessment of significant increase in credit risk (“SICR”) is based on probability of default (“PD”) thresholds and risk rating. If the impacts of COVID-19 are not reflected within the PD model, these are reflected on the COVID-19 specific assessment based on the expert credit judgement and adjustments made to allowance for credit losses.

- The classification of financial assets, which includes assessing the business model within which the assets are held and whether the contractual terms of the assets are solely payments of principal and interest on the principal amount outstanding (Note 4); and
- The Caisse determines the fair value of certain financial instruments using valuation techniques. Those techniques are significantly affected by the assumptions used, including discount rates and estimates of future cash flows (Notes 4, 5 and 10).

In addition, in preparing the consolidated financial statements, the notes to the consolidated financial statements were ordered such that the most relevant information was presented earlier in the notes and the disclosures that management deemed to be immaterial were excluded from the notes to the consolidated financial statements. The determination of the relevance and materiality of disclosures involved significant judgement.

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# CAISSE POPULAIRE GROUPE FINANCIER LTÉE

## Notes to Consolidated Financial Statements

For the year ended September 30, 2020

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### 3. Adoption of New Accounting Standards

#### Basis of Consolidation

These consolidated financial statements include the accounts of Caisse and its wholly-owned subsidiaries, C Finance Inc. and Immobilières CSB Inc.

Accounting standards, interpretations and amendments effective for accounting years beginning on or after October 1, 2019 did not materially affect the Caisse's consolidated financial statements other than those described below.

#### IFRS 16 Leases ("IFRS 16")

On October 1, 2019, the Caisse adopted IFRS 16 Leases. IFRS 16 provides a single lessee accounting model, requiring the recognition of assets and liabilities for all leases, unless the lease term is 12 months or less, or the underlying asset is of low value. IFRS 16 substantially carries forward the lessor accounting in IAS 17 - Leases ("IAS 17"), with the distinction between operating leases and finance leases being retained.

The Caisse adopted IFRS 16 using the modified retrospective approach without restatement of comparative figures. The Caisse elected to apply the practical expedient to not reassess whether a contract is, or contains a lease at the date of initial application. Contracts entered into before the transition date that were not identified as leases under IAS 17 and IFRIC 4 were not reassessed. The definition of a lease under IFRS 16 was applied only to contracts entered into or changed on or after October 1, 2019.

IFRS 16 provides for certain optional practical expedients, including those related to the initial adoption of the standard. The Caisse applied the following practical expedients when applying IFRS 16 to leases previously classified as operating leases under IAS 17:

- Applied a single discount rate to a portfolio of leases with reasonably similar characteristics; and
- Reliance on previous assessments on whether leases are onerous as opposed to preparing an impairment review under IAS 36 as at the date of initial application.

#### **Recognition and Measurement**

- As a lessee, the Caisse previously classified leases as operating or finance leases based on its assessment of whether the lease transferred substantially all of the risks and rewards of ownership.
- On adoption of IFRS 16, the Caisse recognized right-of-use assets and lease liabilities in relation to leases of office buildings which had previously been classified as operating leases.

The lease liabilities and right-of-use assets were measured as follows:

- The lease liabilities were measured at the present value of the remaining lease payments, discounted using the Caisse's incremental borrowing rate as at October 1, 2019. The weighted average incremental borrowing rate applied to the lease liabilities was 3.75%. The Caisse's incremental borrowing rate is the rate at which a similar borrowing could be obtained from an independent creditor under comparable terms and conditions; and
- Right-of-use assets were measured at an amount equal to the lease liabilities.

# CAISSE POPULAIRE GROUPE FINANCIER LTÉE

## Notes to Consolidated Financial Statements

For the year ended September 30, 2020

### 3. Adoption of New Accounting Standards (continued)

#### Recognition and Measurement (continued)

#### Impact on the Caisse's Consolidated Financial Statements on October 1, 2019

The following table presents the impact of adopting IFRS 16 on the consolidated balance sheet as at October 1, 2019:

	Balance September 30, 2019	IFRS 16 Adjustments	Adjusted Balance October 1, 2019
	\$	\$	\$
Right-of-use assets	-	877,004	877,004
Lease liabilities	-	877,004	877,004

#### Reconciliation of Operating Lease Commitments and Aggregate Lease Liabilities

The following table reconciles the Caisse's operating lease commitments at September 30, 2019 to the lease liabilities recognized on initial application of IFRS 16 at October 1, 2019:

	\$
Minimum operating lease commitment as at September 30, 2019	199,768
Plus: Effect of extension options reasonably certain to be exercised	780,531
	<u>980,299</u>
Less: Effect of discounting using the incremental borrowing rate as at the of initial application	103,295
	<u>877,004</u>
Lease liabilities recognized at October 1, 2019	<u>877,004</u>
Of which are:	
Current lease liabilities	122,286
Non-current lease liabilities	754,718
	<u>877,004</u>

#### IFRIC Interpretation 23 Uncertainty over Income Tax Treatments ("IFRIC 23")

IFRIC 23 provides guidance on the accounting for current and deferred tax liabilities and assets in circumstances in which there is uncertainty over income tax treatments. The interpretation requires:

- An entity to contemplate whether uncertain tax treatments should be considered separately, or together as a group, based on which approach provides better predictions of the resolution;
- An entity to determine if it is probable that the tax authorities will accept the uncertain tax treatment; and
- If it is not probable that the uncertain tax treatment will be accepted, measure the tax uncertainty based on the most likely amount or expected value, depending on whichever method better predicts the resolution of the uncertainty.

The adoption of IFRIC 23 Uncertainty over Income Tax Treatments did not have a material impact on the Caisse's consolidated financial statements.

# CAISSE POPULAIRE GROUPE FINANCIER LTÉE

## Notes to Consolidated Financial Statements

For the year ended September 30, 2020

### 4. Loans to Members

Loans to members and allowance for impaired loans held by the Caisse are as follows:

	<u>2020</u>	<u>2019</u>
	\$	\$
Consumer		
Term loans	27,231,367	29,207,990
Mortgages	664,972,540	603,657,280
Lines of credit	30,183,389	31,111,027
Commercial		
Term loans	49,995,377	58,820,393
Mortgages	403,651,867	412,739,768
Lines of credit	34,910,204	44,171,647
Agriculture		
Term loans	14,144,725	15,977,062
Mortgages	154,591,103	146,518,068
Lines of credit	13,146,698	12,195,071
	<u>1,392,827,270</u>	1,354,398,306
Accrued interest receivable	4,778,527	5,293,940
Total loans	<u>1,397,605,797</u>	1,359,692,246
Allowance for impaired loans	<u>(7,630,807)</u>	(7,753,651)
Net loans to members	<u>1,389,974,990</u>	1,351,938,595

#### Terms and Conditions

Loans to members can have either a variable or fixed rate of interest.

Consumer loans and consumer lines of credit are non real estate secured and, as such, have various repayment terms. They are secured by various types of collateral, including charges on specific equipment or personal property, investments and personal guarantees.

Consumer mortgages are loans secured by residential property and are generally repayable monthly with either blended payments of principal and interest or interest only.

Commercial loans consist of term loans, operating lines of credit and mortgages to individuals, partnerships and corporations, and have various repayment terms. They are secured by various types of collateral, including mortgages on real property, general security agreements, charges on specific equipment, investments, and personal guarantees.

Agriculture loans consist of term loans, operating lines of credit and mortgages to individuals, partnerships, and corporations for agricultural purposes and have various repayment terms. They are secured by various types of collateral, including mortgages on real property, general security agreements, charges on specific equipment, assignments of crops and livestock, investments, and personal guarantees.

Included in the balance of loans to members is \$33,050 (\$52,288 at September 30, 2019) denominated in US dollars.

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# CAISSE POPULAIRE GROUPE FINANCIER LTÉE

## Notes to Consolidated Financial Statements

For the year ended September 30, 2020

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### 4. Loans to Members (continued)

#### Recognition and Initial Measurement

The Caisse initially recognizes loans to members on the date on which they originated. Loans to members are initially measured at fair value, net of loan origination fees and inclusive of transaction costs incurred.

#### Classification and Subsequent Measurement

Loans to members are classified and subsequently measured at amortized cost, using the effective interest rate method, because they meet the solely payments of principal and interest criterion and are held within a business model whose objective is to hold financial assets in order to collect contractual cash flows. Loans to members are subsequently reduced by an allowance for loan losses.

#### Derecognition and Contract Modifications

The Caisse derecognizes loans to members when the contractual rights to the cash flows from the loans to members expire, or the Caisse transfers the loans to members.

On derecognition, the difference between the carrying amount at the date of derecognition and the consideration received is recognized in profit or loss.

If the terms of a member loan are modified, then the Caisse evaluates whether the cash flows of the modified member loan are substantially different. If the cash flows are substantially different, then the contractual rights to cash flows from the original member loan are deemed to have expired and are derecognized and a new member loan is recognized at fair value.

If the terms of a member loan are modified, but not substantially, then the member loan is not derecognized. If the member loan is not derecognized, then the Caisse recalculates the gross carrying amount of the member loan by discounting the modified contractual cash flows at the original effective interest rate and recognizes the resulting adjustment to the gross carrying amount as a modification gain or loss in profit or loss and is presented as interest revenue. If such a modification is carried out because of financial difficulties of the borrower, then the gain or loss is presented together with the provision for credit losses to members.

#### Credit Risk

Credit risk is the risk of financial loss to the Caisse if a member or a counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Caisse's loans to members.

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# CAISSE POPULAIRE GROUPE FINANCIER LTÉE

## Notes to Consolidated Financial Statements

For the year ended September 30, 2020

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#### 4. Loans to Members (continued)

##### *Credit Risk Management*

Credit risk rating systems are designed to assess and quantify the risk inherent in credit activities in an accurate and consistent manner. To assess credit risk, the Caisse takes into consideration the member's character, ability to pay, and value of collateral available to secure the loan.

The Caisse's credit risk management principles are guided by its overall risk management principles. The Board of Directors ensures that management has a framework, and policies, processes and procedures in place to manage credit risks and that the overall credit risk policies are complied with at the business and transaction level.

The Caisse's credit risk policies set out the minimum requirements for management of credit risk in a variety of transactional and portfolio management contexts. Its credit risk policies comprise the following:

- General loan policy statements including approval of lending policies, eligibility for loans, exceptions to policy, policy violations, liquidity, loan administration, credit concentration limits, and risk rating;
- Loan lending limits including Board of Directors limits, schedule of assigned limits and exemptions from aggregate indebtedness;
- Loan collateral security classifications which set loan classifications, advance ratios and amortization periods;
- Procedures outlining loan overdrafts, release or substitution of collateral, temporary suspension of payments and loan renegotiations;
- Loan delinquency controls regarding procedures followed for loans in arrears;
- Maintaining the Caisse's watch list for loans whose credit risk has increased since origination with appropriate follow-up and risk mitigation techniques;
- Developing and maintaining the Caisse's internal credit risk grading system; and
- Audit procedures and processes are in existence for the Caisse's lending activities.

The Caisse monitors consumer, commercial and agricultural loans primarily by delinquency status.

With respect to credit risk, the Board of Directors receives monthly reports summarizing new loans, delinquent loans and overdraft utilization. The Board of Directors also receives an analysis of the provision for credit losses on loans to members and allowance for loan losses quarterly.

The Caisse has updated its credit policy during the year to accommodate its exposure to risk of policies, procedures and methods used to measure the risk considering COVID-19 pandemic impact on its operations.

# CAISSE POPULAIRE GROUPE FINANCIER LTÉE

## Notes to Consolidated Financial Statements

For the year ended September 30, 2020

### 4. Loans to Members (continued)

#### *Amounts Arising from ECL*

The Caisse recognizes an allowance for loan losses for ECL on loans to members. The Caisse measures its allowance for loan losses at each reporting period date according to a three-stage ECL model as follows:

Stage	1 – No Significant Increase in Credit Risk Since Initial Recognition	2 – Significant Increase in Credit Risk Since Initial Recognition	3 – Credit-Impaired
Definition	From initial recognition of a financial asset to the date on which the asset has experienced a significant increase in credit risk relative to its initial recognition.	Following a SICR relative to the initial recognition of the financial asset.	When a financial asset is considered to be credit-impaired (i.e. when credit default has occurred).
Criteria for movement	<p>At origination, all member loans are categorized into stage 1.</p> <p>A commercial or agricultural loan that has experienced a SICR or default may migrate back to stage 1 if the increase in credit risk and/or default is cured and the movement in the credit risk grading is approved by credit managers.</p> <p>For personal loans, migration back to stage 1 may occur upon approval of loan officers if all signs of previous credit deterioration are remedied and the member has 6 months of principal and interest payments made with no delinquency.</p>	<p>The Caisse determines a SICR has occurred when:</p> <ul style="list-style-type: none"> <li>the loan moves to the Caisse's watch list; or</li> <li>a contractual payment is more than 30 days past due.</li> </ul> <p>Additionally, the Caisse incorporates forward-looking information into its assessment of whether the credit risk of an instrument has increased significantly since its initial recognition.</p>	<p>A member loan is credit impaired when one or more events that have a detrimental impact on the estimated future cash flows of the member loan have occurred:</p> <ul style="list-style-type: none"> <li>a breach of contract such as a default or delinquency in interest or principal payments;</li> <li>significant financial difficulty of the borrower;</li> <li>the restructuring of a loan by the Caisse on terms that the Caisse would not consider otherwise;</li> <li>payment on a loan is overdue 90 days or more; or</li> <li>it is becoming probable that the borrower will enter bankruptcy or other financial reorganization.</li> </ul> <p>A loan that has been renegotiated due to a deterioration in the borrower's condition is usually considered to be credit-impaired unless there is evidence that the risk of not receiving contractual cash flows has reduced significantly and there are no other indicators of impairment.</p>



# CAISSE POPULAIRE GROUPE FINANCIER LTÉE

## Notes to Consolidated Financial Statements

For the year ended September 30, 2020

### 4. Loans to Members (continued)

Amounts Arising from ECL (continued)

Stage	1 – No Significant Increase in Credit Risk Since Initial Recognition	2 – Significant Increase in Credit Risk Since Initial Recognition	3 – Credit-Impaired
ECL methodology	Impairment is estimated based on the expected losses over the expected life of member loans arising from default events occurring in the next 12 months (12-month expected credit loss).	Impairment is estimated based on the expected losses over the expected life of member loans arising from default events occurring in the lifetime of the instrument (lifetime expected credit loss).	
Collective or individual assessment	Collective assessment of member loans grouped on the basis of similar risk characteristics based on loan type, industry, geographical location, type of loan security, the length of time the loans are past due and the historical loss experience. The groupings are subject to regular review to ensure that exposures within a particular group remain appropriately homogeneous.		Each credit-impaired member loan is individually assessed.
Application of ECL methodology	<p>ECL on a group of member loans is measured on the basis of a loss rate approach. The Caisse develops loss rates for member loans in stage 1 and loss rates for member loans stage 2, based on historical default and loss experiences for those types of member loans, adjusted for current economic conditions and forecasts of future economic conditions. The loss rates are also applied to the estimate of drawdown for undrawn loan commitments (unadvanced loans, unused lines of credit, letters of credit).</p> <p>For member loans in stage 1 with undrawn loan commitments, the estimate of drawdown within 12 months of the reporting date is based on historical drawdown information.</p> <p>For member loans in stage 2 with undrawn loan commitments, the estimate of drawdown over the life of the loan commitment is also based on historical drawdown information.</p>		The probability of default on credit-impaired member loans is 100%, therefore, the key estimation relates to the amount of the default. ECL on a credit-impaired member loan is measured based on the Caisse's best estimate of the difference between the loan's carrying value and the present value of expected cash flows discounted at the loan's original effective interest rate.
Key forward-looking information	Local unemployment rates, local economic outlook, credit environment, and other relevant economic variables impacting subsets of the Caisse's members.		

# CAISSE POPULAIRE GROUPE FINANCIER LTÉE

## Notes to Consolidated Financial Statements

For the year ended September 30, 2020

### 4. Loans to Members (continued)

#### Credit Quality Analysis

The following tables set out information about the credit quality of member loans based on the Caisse's credit risk rating grade. Personal, commercial and agricultural loans are not rated, therefore, information has been presented by their level of delinquency. Unless specifically indicated, the amounts in the table represent gross carrying amounts.

	2020			2019	
	12-month ECL	Lifetime ECL not Credit- impaired	Lifetime ECL Credit- impaired	Total	Total
	\$	\$	\$	\$	\$
<b>Consumer Loans</b>					
Current	724,505,891	-	-	724,505,891	665,138,680
> 30 days past due	-	4,127,175	-	4,127,175	8,969,339
> 90 days past due	-	-	9,147,800	9,147,800	8,093,773
	<b>724,505,891</b>	<b>4,127,175</b>	<b>9,147,800</b>	<b>737,780,866</b>	682,201,792
Allowance for loan losses	(677,466)	(8,453)	(541,388)	(1,227,307)	(985,611)
Carrying amount	<b>723,828,425</b>	<b>4,118,722</b>	<b>8,606,412</b>	<b>736,553,559</b>	681,216,181
<b>Commercial and Agriculture Loans</b>					
Current	638,255,319	-	-	638,255,319	654,561,433
> 30 days past due	-	2,357,527	-	2,357,527	2,929,126
> 90 days past due	-	-	33,513,753	33,513,753	37,462,012
	<b>638,255,319</b>	<b>2,357,527</b>	<b>33,513,753</b>	<b>674,126,599</b>	694,952,571
Allowance for loan losses	(98,088)	(2,021)	(6,303,391)	(6,403,500)	(6,768,040)
Carrying amount	<b>638,157,231</b>	<b>2,355,506</b>	<b>27,210,362</b>	<b>667,723,099</b>	688,184,531
<b>Balance at September 30</b>	<b>1,361,985,656</b>	<b>6,474,228</b>	<b>35,816,774</b>	<b>1,404,276,658</b>	1,369,400,712

The allowance for loan losses in the above table includes amounts related to undrawn loan commitments. The Caisse has the following undrawn loan commitments to its members at the year-end date on account of loans, unused lines of credit and letters of credit:

	2020			2019	
	Consumer	Commercial and Agriculture	Total	Total	
	\$	\$	\$	\$	
Unadvanced loans	9,968,984	37,158,096	47,127,080	20,961,383	
Unused lines of credit	73,440,984	133,387,909	206,828,893	189,908,446	
Letters of credit	-	4,057,995	4,057,995	4,055,020	
	<b>83,409,968</b>	<b>174,604,000</b>	<b>258,013,968</b>	214,924,849	

# CAISSE POPULAIRE GROUPE FINANCIER LTÉE

## Notes to Consolidated Financial Statements

For the year ended September 30, 2020

### 4. Loans to Members (continued)

#### *Write-off*

Member loans are written off, either partially or in full, when there is no realistic prospect of recovery. This is generally the case when the Caisse determines that the borrower does not have assets or sources of income that could generate sufficient cash flows to repay the amounts subject to the write-off. However, member loans written off could still be subject to enforcement activities in order to comply with the Caisse's procedures for recovery of amounts due.

The methodology and assumptions used for estimating future cash flows are reviewed regularly by the Caisse to reduce any differences between loss estimates and actual loss experience.

#### *Allowance for Loan Losses*

The following tables presents reconciliations from the opening to the closing balance of the allowance for loan losses by type of member loan. The allowance for loan losses in these tables include ECL on loan commitments for certain loans to members such as unadvanced loans, unused lines of credit and letters of credit, because the Caisse cannot separately identify the ECL on the loan commitment component from those on the financial instrument component.

				2020	2019
	12-month ECL	Lifetime ECL not Credit- impaired	Lifetime ECL Credit- impaired	Total	Total
	\$	\$	\$	\$	\$
<b>Consumer Loans</b>					
Balance at October 1	402,774	14,410	568,427	985,611	745,274
Net remeasurement of allowance for loan losses	274,692	(5,957)	214,191	482,926	360,237
Loans written off	-	-	(241,230)	(241,230)	(119,900)
Balance at September 30	677,466	8,453	541,388	1,227,307	985,611
<b>Commercial and Agriculture Loans</b>					
Balance at October 1	85,662	1,947	6,680,431	6,768,040	6,899,740
Net remeasurement of allowance for loan losses	12,426	74	(149,432)	(136,932)	464,763
Loans written off	-	-	(227,608)	(227,608)	(596,463)
Balance at September 30	98,088	2,021	6,303,391	6,403,500	6,768,040
Total allowance for loan losses at September 30	775,554	10,474	6,844,779	7,630,807	7,753,651

For the current year, the amount of financial assets that would otherwise be past due or impaired whose terms have been renegotiated is insignificant.

# CAISSE POPULAIRE GROUPE FINANCIER LTÉE

## Notes to Consolidated Financial Statements

For the year ended September 30, 2020

### 4. Loans to Members (continued)

#### *Quality of Collateral Held*

It is not practical to value all collateral as at the reporting date due to the variety of assets and conditions. A breakdown of the security held on a portfolio basis is as follows:

	<u>2020</u>	<u>2019</u>
	\$	\$
Unsecured loans	<b>124,580,581</b>	119,610,567
Loans secured by cash or members' deposits	<b>9,865,174</b>	14,286,674
Loans secured by real property	<b>1,033,419,145</b>	985,805,755
Loans secured by chattels	<b>57,827,237</b>	94,425,558
Loans insured by government	<b>171,913,660</b>	145,563,692
	<b><u>1,397,605,797</u></b>	<u>1,359,692,246</u>

The total collateral held for loans to members in stage 3 is \$36,032,861 (2019 - \$37,085,519).

#### *Concentration of Credit Risk*

The Caisse monitors concentration of credit risk on the basis of similar risk characteristics, based on loan type, industry, geographical location, type of loan security, the length of time the loans are past due and the historical loss experience. The Caisse has credit risk concentration from its geographic distribution of loans to members in and around southern Manitoba.

As at September 30, 2020 and 2019, the Caisse held agriculture and commercial loans in the following segments:

	<u>2020</u>	<u>2019</u>
	\$	\$
Agriculture		
Crop production	<b>151,168,043</b>	141,265,021
Livestock farming	<b>46,278,203</b>	42,605,020
Commercial		
Accommodations and food services	<b>38,990,547</b>	41,748,000
Construction	<b>60,990,043</b>	58,727,922
Real estate, rental and leasing	<b>247,058,192</b>	245,287,522
Manufacturing	<b>8,335,809</b>	7,688,670
Public administration	<b>11,571,454</b>	12,775,133

No individual or related groups of loans to members exceed the Caisse's established thresholds as at September 30, 2020 and 2019.

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# CAISSE POPULAIRE GROUPE FINANCIER LTÉE

## Notes to Consolidated Financial Statements

For the year ended September 30, 2020

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### 4. Loans to Members (continued)

#### Fair Value Measurement

The fair value of loans to members at September 30, 2020 was \$1,390,401,000 (2019 - \$1,355,644,000).

The estimated fair value of variable loans is assumed to be equal to book value as the interest rates are re-priced to market on a periodic basis. The estimated fair value of fixed rate loans is determined using level 3 valuations (Note 10) by discounting the expected future cash flows at current market rates for products with similar terms and credit risks.

Discount spot rates vary from 2.14% to 6.20% based on maturity date and type of loan.

While fair value amounts are designed to represent estimates of the amounts at which assets and liabilities could be exchanged in a current transaction between arm's length willing parties, the Caisse normally holds all of its fixed term investments, loans and deposits to their maturity date. Consequently, the fair value presented are estimates derived by taking into account changes in the market interest rates and may not be indicative of the ultimate realizable value.

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# CAISSE POPULAIRE GROUPE FINANCIER LTÉE

## Notes to Consolidated Financial Statements

For the year ended September 30, 2020

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### 5. Members' Deposits

Members' deposits are as follows:

	<u>2020</u>	<u>2019</u>
	\$	\$
Chequing accounts	<b>452,913,571</b>	369,072,777
Savings accounts	<b>233,193,829</b>	198,977,981
Term deposits	<b>485,868,066</b>	469,398,624
Registered plans	<b>385,213,596</b>	368,700,222
	<b>1,557,189,062</b>	1,406,149,604
Accrued interest payable	<b>11,360,882</b>	11,421,957
	<b>1,568,549,944</b>	1,417,571,561

#### Terms and Conditions

Included in chequing accounts and term deposits is an amount of \$10,776,932 (\$10,135,507 at September 30, 2019) to be settled in US dollars.

#### Recognition and Initial Measurement

All members' deposits are initially measured at fair value, net of any transaction costs directly attributable to the issuance of the instrument.

#### Classification and Subsequent Measurement

Members' deposits are subsequently measured at amortized cost, using the effective interest rate method.

#### Concentration of Risk

The Caisse has an exposure to groupings of individual deposits which concentrate risk and create exposure to particular segments.

The Caisse does not have individual or related groups of members' deposits which would cause a significant risk to the Caisse at September 30, 2020 and 2019.

The majority of members' deposits are with members located throughout southern Manitoba.

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# CAISSE POPULAIRE GROUPE FINANCIER LTÉE

## Notes to Consolidated Financial Statements

For the year ended September 30, 2020

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### 5. Members' Deposits (continued)

#### Liquidity Risk

Liquidity risk is the risk that the Caisse will not be able to meet all cash outflow obligations as they come due. Liquidity risk primarily arises from the Caisse's members' deposits, which are its most significant financial liability.

The Caisse's liquidity management framework is designed to ensure that adequate sources of reliable and cost effective cash or its equivalents are continually available to satisfy its current and prospective financial commitments under normal and contemplated stress conditions.

Provisions of the Credit Unions and Caisses Populaires Act require the Caisse to maintain a prudent amount of liquid assets in order to meet member withdrawals. The Caisse has met the minimum regulatory requirement of 8% of members' deposits as at September 30, 2020 with liquidity reserves equal to 15.54% (13.80% in 2019).

The Caisse manages liquidity risk by:

- Continuously monitoring actual daily cash flows and longer term forecasted cash flows;
- Monitoring the maturity profiles of financial assets and liabilities;
- Maintaining adequate reserves, liquidity support facilities and reserve borrowing facilities; and
- Monitoring the liquidity ratios monthly.

The Board of Directors receives monthly liquidity reports as well as information regarding cash balances in order for it to monitor the Caisse's liquidity framework. The Caisse was in compliance with the liquidity requirements throughout the fiscal year.

The maturities of liabilities are shown in Note 9. The Caisse has no material commitments for capital expenditures and there is no need for such expenditures in the normal course of business.

There have been no significant changes from the previous year in the exposure to risk or policies, procedures and methods used to measure the risk.

#### Fair Value Measurement

The fair value of members' deposits at September 30, 2020 was \$1,580,090,000 (\$1,422,904,000 in 2019).

The estimated fair value of the demand deposits and variable rate deposits are assumed to be equal to book value as the interest rates on these loans and deposits re-price to market on a periodic basis. The estimated fair value of fixed rate deposits is determined using level 3 valuations (Note 10) by discounting the expected future cash flows of these deposits at current market rates for products with similar terms and credit risks. Discount spot rates vary from 0.70% to 1.95% based on renewal date of the deposit.

While fair value amounts are designed to represent estimates of the amounts at which assets and liabilities could be exchanged in a current transaction between arm's length willing parties, the Caisse normally holds all of its fixed term investments, loans and deposits to their maturity date. Consequently, the fair values presented are estimates derived by taking into account changes in the market interest rates and may not be indicative of the ultimate realizable value.

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# CAISSE POPULAIRE GROUPE FINANCIER LTÉE

## Notes to Consolidated Financial Statements

For the year ended September 30, 2020

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### 6. Members' Shares

Members' shares are as follows:

	2020	2019
	\$	\$
Liabilities		
Common (Issued: 34,393; 34,386 in 2019)	171,965	171,930
Surplus	1,149,923	1,155,641
	<b>1,321,888</b>	1,327,571
Members' Equity		
Surplus	8,884,304	9,174,649
	<b>10,206,192</b>	10,502,220

#### Terms and Conditions

As a condition of membership, each member must purchase one common share. No member may hold more than 10% of the total number of shares. Each member of the Caisse has one vote regardless of the number of shares the member holds.

#### **Authorized Shares**

##### Common Shares

Authorized common share capital consists of an unlimited number of common shares with an issue price per share of not less than \$5, redeemable at par only when a membership is withdrawn.

Common shares that are available for redemption are classified as a liability. The difference between the total members' shares and the liability amount are classified as members' equity.

The withdrawal of members' shares is subject to the Caisse maintaining adequate regulatory capital.

##### Surplus Shares

Authorized surplus shares consist of an unlimited number of surplus shares, issued and redeemable at \$1 per share at the option of the Caisse. Surplus shares are issued as part of patronage rebates and/or distributions. The withdrawal of surplus shares is subject to the Caisse maintaining adequate regulatory capital, as is the payment of any distributions on these shares.

Surplus shares that are available for redemption are classified as a liability. The difference between the total surplus shares and the liability amount are classified as members' equity.

Patronage rebates and/or distributions are at the discretion of the Board of Directors.



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# CAISSE POPULAIRE GROUPE FINANCIER LTÉE

## Notes to Consolidated Financial Statements

For the year ended September 30, 2020

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### 7. Capital Management

The Caisse's objectives with respect to capital management are to maintain a capital base that is structured to exceed regulatory requirements and to best utilize capital allocations.

Regulations under The Act require that the Caisse establish and maintain a level of capital that meets or exceeds the following:

- Total members' equity as shown on the balance sheet shall not be less than 5% of the book value of its assets;
- Retained earnings shall not be less than 3% of the book value of its assets; and
- Capital calculated in accordance with the Act shall not be less than 8% of the risk weighted value of its assets.

The Caisse considers its capital to include members' shares and retained earnings. All member's shares are included in the calculation of capital regardless of being classified as a liability or equity on the consolidated balance sheet. There have been no changes in what the Caisse considers to be capital since the previous period.

The Caisse establishes the risk weighted value of its assets in accordance with the Regulations of the Act which establishes the applicable percentage for each class of assets.

As at September 30, 2020, the Caisse met all of the legislated capital requirements as follows:

	<b>2020</b>	2019
	%	%
Members' equity	<b>6.76</b>	7.13
Retained earnings	<b>6.17</b>	6.46
Risk weighted capital	<b>11.83</b>	11.67

### 8. Funds on Hand and on Deposit

The Caisse's cash and current accounts are held with Credit Union Central of Manitoba ("CUCM") and Caisse Centrale Desjardins ("CCD"). The average yield on the accounts at September 30, 2020 is 0.25% (2019 – 1.75%).

Included in the balance of funds on hand and on deposit is \$10,430,408 (\$9,940,857 at September 30, 2019) denominated in US dollars.

# CAISSE POPULAIRE GROUPE FINANCIER LTÉE

## Notes to Consolidated Financial Statements

For the year ended September 30, 2020

### 9. Financial Margin and Interest

The Caisse's major source of income is financial margin, the difference between interest earned on investments and loans to members and interest paid on members' deposits and borrowings. The objective of asset/liability management is to match interest sensitive assets with interest sensitive liabilities as to amount and as to term to their interest rate repricing dates, thus minimizing fluctuations of income during periods of changing interest rates.

Schedules of matching and interest rate vulnerability are regularly prepared and monitored by the Caisse management and reported to the Deposit Guarantee Corporation of Manitoba in accordance with the Caisse's matching policy. This policy has been approved by the Board of Directors as required by The Regulations to the Act. For the year ended September 30, 2020, the Caisse was in compliance with this policy.

The following schedule shows the Caisse's sensitivity to interest rate changes. Amounts with floating rates or due or payable on demand are classified as maturing within twelve months, regardless of maturity. A significant amount of loans and deposits can be settled before maturity on payment of a penalty, but no adjustment has been made for repayments that may occur prior to maturity. Amounts that are not interest rate sensitive have been grouped together, regardless of maturity.

Maturity Dates (in thousands)	As at September 30, 2020				
	Assets	Asset Swaps	Liabilities	Liability Swaps	Asset and Liability Gap
	\$	\$	\$	\$	\$
Interest sensitive					
Variable	372,493	13,367	522,265	-	(136,405)
0 - 12 months	466,156	-	536,899	4,000	(74,743)
Greater than 1 year	871,816	-	353,666	9,367	508,783
Interest sensitive	1,710,465	13,367	1,412,830	13,367	297,635
Non-interest sensitive	30,890	-	328,525	-	(297,635)
Total	1,741,355	13,367	1,741,355	13,367	-

The notional amount of swaps reflected in the above schedule is added to the consolidated balance sheet as variable rate assets of \$13,366,667 and fixed rate liabilities of \$13,366,667 at September 30, 2020.

Interest sensitive assets and liabilities cannot normally be perfectly matched by amount and term to maturity. One of the roles of the Caisse is to intermediate between the expectations of borrowers and depositors.

An analysis of the Caisse's risk due to changes in interest rates was calculated using financial modelling software and determined that an increase in interest rates of 1% could result in a decrease of \$127,600 to Caisse's financial margin while a decrease in interest rates of 1% could result in an increase to its financial margin of \$1,103,000.

There have been no significant changes from the previous year in the exposure to risk or policies, procedures and methods used to measure the risk.

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# CAISSE POPULAIRE GROUPE FINANCIER LTÉE

## Notes to Consolidated Financial Statements

For the year ended September 30, 2020

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### 10. Investments

Investments are as follows:

	2020	2019
	\$	\$
Liquidity Deposits		
Term deposits	<u>271,000,000</u>	160,000,000
Shares		
CUCM	20,783,990	12,910,000
The Cooperators Group Limited	997,670	917,170
Concentra Bank	574,388	574,388
Other	57,700	57,700
	<u>22,413,748</u>	14,459,258
Municipal debentures	<u>1,892,647</u>	1,587,795
Accrued interest and dividends	<u>331,778</u>	773,570
	<u>295,638,173</u>	176,820,623

#### Liquidity Deposits

Liquidity deposits include cash held on deposits with CUCM.

#### Terms and Conditions

The liquidity deposits have various maturities within 5 years and bear interest at rates ranging from 0.26% to 1.81%.

#### Recognition and Initial Measurement

Liquidity deposits are initially measured at fair value plus transaction costs that are directly attributable to their acquisition.

#### Classification and Subsequent Measurement

Liquidity deposits are classified and subsequently measured at amortized cost because they meet the solely payments of principal and interest criterion and are held within a business model whose objective is to hold financial assets in order to collect contractual cash flows. Liquidity deposits are subsequently reduced by any loss allowance.

#### Credit Risk

The Caisse holds cash held on deposit with CUCM. Liquidity deposits have been determined to have low credit risk and therefore the loss allowances for liquidity deposits is measured at an amount equal to 12-month ECL.

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# CAISSE POPULAIRE GROUPE FINANCIER LTÉE

## Notes to Consolidated Financial Statements

For the year ended September 30, 2020

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### 10. Investments (continued)

#### Fair Value Measurement

The carrying amounts of liquidity deposits and cash held on deposit with CUCM approximate fair value due to having similar characteristics as cash and equivalents.

#### **Shares**

#### Terms and Conditions

The shares in CUCM are required as a condition of affiliation and are redeemable upon withdrawal of affiliation or at the discretion of the Board of Directors of CUCM. In addition, the member credit unions and caisse are subject to additional capital calls at the discretion of the Board of Directors of CUCM.

CUCM shares are subject to a rebalancing mechanism at least annually and are issued and redeemable at par value. There is no separately quoted market value for these shares. However, fair value is determined to be equivalent to the par value due to the fact that transactions occur at par value on a regular and recurring basis.

The Caisse is not intending to dispose of any CUCM shares as the services supplied by CUCM are relevant to the day to day activities of the Caisse.

Dividends on these shares are at the discretion of the Board of Directors of CUCM.

#### Recognition and Initial Measurement

The Caisse recognizes equity instruments on the settlement date, which is the date the asset is received by the Caisse. The instruments are initially measured at fair value.

#### Classification and Subsequent Measurement

The Caisse classifies its equity instruments as FVTPL.

#### Derecognition

The Caisse derecognizes investments when the contractual rights to the cash flows from the investment expires or the Caisse transfers the investment.

#### Fair Value Measurement

Concentra and Co-operators Group Limited shares are held at carrying amount which approximates its fair value.

Any change in fair value between trade date and settlement date is recognized in net income.

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# CAISSE POPULAIRE GROUPE FINANCIER LTÉE

## Notes to Consolidated Financial Statements

For the year ended September 30, 2020

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### 10. Investments (continued)

#### Debentures

##### Terms and Conditions

The municipal debentures bear interest at rates ranging from 2.75% to 6.50% (4.10% to 6.50% in 2019) and mature between October 2020 and December 2034.

##### Recognition and Initial Measurement

The Caisse recognizes debentures on the settlement date, which is the date the asset is received by the Caisse. The debentures are initially measured at fair value.

##### Classification and Subsequent Measurement

Debentures are classified and subsequently measured at amortized cost using the effective interest rate method, because they meet the solely payments of principal and interest criterion and are held within a business model whose objective is to hold financial assets in order to collect contractual cash flows.

##### Derecognition

The Caisse derecognizes debentures when the contractual rights to the cash flows from the debentures expire or the Caisse transfers the debentures.

##### Fair Value Measurement

There is no separately quoted market value for these investments, however fair value is determined to be equivalent to the carrying amount.

Assets and liabilities recorded at fair value in the consolidated balance sheet are measured and classified in a hierarchy consisting of three levels for disclosure purposes; the three levels are based on the priority of the inputs to the respective valuation technique. The fair value hierarchy gives the highest priority to quoted prices in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). The input levels are defined as follows:

- Level 1: Unadjusted quoted prices in active markets for identical assets or liabilities. There are no assets or liabilities measured at fair value classified as Level 1.
- Level 2: Quoted prices in markets that are not active or inputs that are observable either directly (i.e., as prices) or indirectly (i.e., derived from prices). Level 2 inputs include quoted prices for assets in markets that are considered less active. Assets and liabilities measured at fair value and classified as Level 2 include investments in shares and derivative financial instruments.
- Level 3: Unobservable inputs that are supported by little or no market activity and are significant to the estimated fair value of the assets or liabilities.
- Level 3 assets and liabilities would include financial instruments whose values are determined using pricing models, discounted cash flow methodologies, or similar techniques as well as instruments for which the determination of estimated fair value requires significant management judgement or estimation. There are no assets or liabilities measured at fair value classified as Level 3.

# CAISSE POPULAIRE GROUPE FINANCIER LTÉE

## Notes to Consolidated Financial Statements

For the year ended September 30, 2020

### 10. Investments (continued)

There were no transfers between levels for the years ended September 30, 2020 and 2019.

Any change in fair value between trade date and settlement date is recognized in net income.

### 11. Securitized Borrowings

As a complement to its existing capital, liquidity and interest rate risk management strategies, the Caisse periodically enters into asset transfer agreements with third parties, which include securitization of insured residential mortgages through its participation in the National Housing Act Mortgage-Backed Securities (NHA MBS) program.

For securitization transactions, loans are derecognized only when the contractual rights to receive the cash flows from these assets have ceased to exist or substantially all the risks and rewards of the loans have been transferred. If the criteria for derecognition has not been met, the securitization is reflected as a financing transaction and the related liability is initially recorded at fair value and subsequently measured at amortized cost, using the effective interest rate method.

If the criteria for derecognition has been met, the securitization is treated as a sale and the mortgages are derecognized and removed from the consolidated balance sheet.

Caisse has determined the funds raised from securitization transactions during the year should be accounted for as securitized borrowings as the Caisse did not transfer substantially all of the risks and rewards of ownership, including principal prepayment, interest rate and credit risk of the mortgages in the securitization transaction. As at September 30, 2020, the carrying amount of the associated residential mortgages held as security and the related liability are as follows:

	<u>2020</u>	<u>2019</u>
	\$	\$
Securitized consumer mortgages	<b>42,645,413</b>	44,170,616
Securitized borrowings	<b>42,645,413</b>	44,170,616
Net position	<u>-</u>	<u>-</u>

Securitized borrowings represent the funding secured by insured mortgages assigned under the NHA MBS program. As the securitization of mortgages does not lead to derecognition of the mortgages under accounting standards, proceeds received through securitization of these mortgages are recorded as securitized borrowings on the consolidated balance sheet.

The breakdown of the securitized borrowings is as follows:

	<u>2020</u>	<u>2019</u>
	\$	\$
Current	<b>8,187,000</b>	8,293,000
Non-current	<b>34,458,413</b>	35,877,616
	<u><b>42,645,413</b></u>	<u>44,170,616</u>

NHA MBS mortgage pools consist of ten mortgage pools bearing interest rates from 1.65% to 2.32% (from 1.43% to 2.30% in 2019). Mortgage pool maturities range from October 2020 to November 2024.

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# CAISSE POPULAIRE GROUPE FINANCIER LTÉE

## Notes to Consolidated Financial Statements

For the year ended September 30, 2020

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### 12. Foreign Exchange Risk

The Caisse's foreign exchange risk is related to US dollar deposits and loans denominated in US dollars. Foreign currency changes are continually monitored by management for effectiveness of its foreign exchange mitigation activities and holdings are adjusted according to policy.

The Caisse's exposure to changes in currency exchange rates shall be controlled by limiting the unhedged foreign currency exposure in accordance to policy.

For the year ended September 30, 2020, the Caisse's exposure to currency risk is within policy.

There have been no significant changes from the previous year in the exposure to risk or policies, procedures and methods used to measure the risk.

### 13. Commitments

#### Credit Facilities

The Caisse has an approved line of credit with CUCM equal to 10% of its members' deposits. The line of credit is secured by an assignment of shares and deposits in CUCM, as well as by an assignment of loans receivable from members. The balance outstanding at September 30, 2020 was \$NIL (\$NIL at September 30, 2019).

The Caisse also has a borrowing limit of up to a maximum of \$15,000,000 at September 30, 2020 with the CCD to fund its current operations. The balance outstanding at September 30, 2020 was \$NIL (\$NIL at September 30, 2019).

#### Other

##### Credit Union Central of Manitoba

Under the terms of a financial services master agreement, CUCM provides banking, trade and other services to the Caisse. By virtue of this agreement, the Caisse is obliged to pay to CUCM the fees and dues specified in the agreement.

##### Deposit Guarantee Corporation of Manitoba

The Deposit Guarantee Corporation of Manitoba ("DGCM") is a deposit insurance corporation. By legal obligation under the Act, DGCM guarantees the deposits of all members of Manitoba Credit Unions/Caisse. By legislation, the Credit Union/Caisse pays a quarterly levy to DGCM based on a percentage of members' deposits.

# CAISSE POPULAIRE GROUPE FINANCIER LTÉE

## Notes to Consolidated Financial Statements

For the year ended September 30, 2020

### 14. Income Taxes

Income tax expense comprises current and deferred income tax. Current and deferred income taxes are recognized in net income except to the extent that it relates to a business combination, or items recognized directly in equity or in other comprehensive income.

The significant components of tax expense included in net income are composed of:

	<u>2020</u>	<u>2019</u>
	\$	\$
Current Income Tax Expense		
Based on current year taxable income	<b>1,361,329</b>	1,169,305
Deferred Income Tax Expense		
Origination and reversal of temporary differences	<b>(182,012)</b>	20,640
Total income tax expense	<b><u>1,179,317</u></b>	<u>1,189,945</u>

The significant components of the tax effect of the amounts recognized in other comprehensive income are composed of:

	<u>2020</u>	<u>2019</u>
	\$	\$
Deferred Tax		
Change in unrealized gains on derivative financial instruments	<b>-</b>	2,252

The total provision for income taxes in the statement of comprehensive income is at a rate other than the combined federal and provincial statutory income tax rates for the following reasons:

	<u>2020</u>	<u>2019</u>
	%	%
Combined federal and provincial statutory income tax rates	<b>27.0</b>	27.0
Credit Union rate reduction	<b>(12.5)</b>	(12.5)
Non-deductible and other items	<b>4.0</b>	3.1
	<b><u>18.5</u></b>	<u>17.6</u>

The tax effects of temporary differences which give rise to the net deferred income tax asset or liability are related to the amortization of property and equipment, and systems software, the allowance for impaired loans, goodwill, losses carried forward and other provisions in the consolidated financial statements.



# CAISSE POPULAIRE GROUPE FINANCIER LTÉE

## Notes to Consolidated Financial Statements

For the year ended September 30, 2020

### 14. Income Taxes (continued)

The components of deferred income tax liabilities and assets are as follows:

	<u>2020</u>	<u>2019</u>
	\$	\$
Deferred Tax Liabilities		
Property, equipment and systems software	1,799,788	1,892,787
Other	(1)	(166)
	<u>1,799,787</u>	<u>1,892,621</u>
Deferred Tax Assets		
Allowance for impaired loans	(329,656)	(248,092)
Net deferred tax liability	<u>1,470,131</u>	<u>1,644,529</u>

### 15. Property, Equipment and Intangible Assets

#### Property and Equipment

Property and equipment is initially recorded at cost and subsequently measured at cost less accumulated depreciation and any accumulated impairment losses, with the exception of land which is not depreciated. Depreciation is recognized in net income and is provided on a straight line basis over the estimated useful life of the assets as follows:

Buildings	2.5%
Parking lots	8%
Furniture and equipment	10%
Computer equipment	10% to 33%
Telecommunication equipment	6.7% to 10%
Leasehold improvements	10% to 20%

Depreciation methods, useful lives and residual values are reviewed annually and adjusted if necessary.

Property and equipment are as follows:

	<u>2020</u>			<u>2019</u>
	<u>Cost</u>	<u>Accumulated Depreciation</u>	<u>Net Book Value</u>	<u>Net Book Value</u>
	\$	\$	\$	\$
Land	2,294,884	-	2,294,884	2,294,884
Building and parking lots	18,797,376	7,321,951	11,475,425	11,879,022
Furniture and equipment	5,877,064	5,643,852	233,212	393,797
Computer and telecom equipment	4,469,873	3,607,963	861,910	1,001,339
Leasehold improvements	891,587	879,531	12,056	13,845
	<u>32,330,784</u>	<u>17,453,297</u>	<u>14,877,487</u>	<u>15,582,887</u>

# CAISSE POPULAIRE GROUPE FINANCIER LTÉE

## Notes to Consolidated Financial Statements

For the year ended September 30, 2020

### 15. Property, Equipment and Intangible Assets (continued)

#### Intangible Assets

##### Systems Software

Acquired and internally developed systems software are carried at cost, less accumulated depreciation and accumulated impairment losses, if any. Input costs directly attributable to the development or implementation of the asset are capitalized if it is probable that future economic benefits associated with the expenditure will flow to the Caisse and the cost can be measured reliably.

Intangible assets available for use are depreciated over their useful lives on a straight line basis at a rate of 6.7% to 33%. The method of depreciation and useful lives of the assets are reviewed annually and adjusted if appropriate.

##### Goodwill

Goodwill represents the excess of purchase price of certain subsidiaries acquired by the Caisse over the net amount attributable to assets acquired and liabilities assumed. It is carried at original cost less any impairment subsequently incurred. Goodwill is assessed for impairment annually or more frequently if events or circumstances occur that may result in the recoverable amount of the cash generating unit ("CGU") falling below its carrying value. A CGU is the smallest identifiable group of assets that generates cash inflows that are largely independent of cash inflows from other groups of assets. The goodwill balances are allocated to either individual or groups of CGU that are expected to benefit from the synergies of the business combination. Goodwill impairment is quantified by comparing a CGU's carrying value to its recoverable amount, which is the higher of its fair value less cost to sell and its value in use. Impairment losses are recognized immediately in net income and may not be reversed in future periods.

The Caisse used cash flow projections to assess goodwill impairment. The five year cash flow projections used in its impairment analysis was approved by the Board of Directors. Key assumptions used therein reflect past experience and are consistent with external sources of information. A discount rate of 2.25% was applied to its cash flow projections. No impairment charge was recorded during the year.

Intangible assets are as follows:

	<b>2020</b>		2019
	<b>Cost</b>	<b>Accumulated Amortization</b>	<b>Net Book Value</b>
	\$	\$	\$
Goodwill	1,091,515	106,519	984,996
Systems software	7,561,482	3,415,376	4,310,518
	8,652,997	3,521,895	5,131,102
			5,295,514

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# CAISSE POPULAIRE GROUPE FINANCIER LTÉE

## Notes to Consolidated Financial Statements

For the year ended September 30, 2020

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### 16. Right-of-use Assets and Lease Liabilities

At inception of a contract, the Caisse assesses whether a contract is, or contains, a lease. A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration. This policy is applied to contracts entered into, or changed, on or after October 1, 2019.

#### Nature of Leasing Activities in the Capacity as Lessee

The Caisse leases office buildings for branch operations. The lease of one office building expires in 2021 with an extension option exercisable by the Caisse for an additional 5 years after the end of the non-cancellable period. Extension options are included in the lease term when the Caisse is reasonably certain to exercise that option. The extension options lease payments comprise payments over the lease term of \$780,531. The lease of the second building expires in 2025.

#### Recognition and Initial Measurement

The Caisse recognizes right-of-use assets and lease liabilities at the lease commencement date.

The right-of-use assets are initially measured at the amount of the lease liability, reduced for any lease incentives received, and increased for lease payments made at or before commencement of the lease or initial direct costs incurred.

Lease liabilities are initially measured at the present value of the lease payments that are not paid at the commencement date, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, the Caisse's incremental borrowing rate. Generally the Caisse, uses its incremental borrowing rate as the discount rate. Variable lease payments are only included in the measurement of the lease liability if they depend on an index or rate (e.g. CPI or inflation). In such cases, the initial measurement of the lease liability assumes the variable element will remain unchanged throughout the lease term. Other variable lease payments that are not dependent on an index or rate are expensed in the period to which they relate.

For contracts that both convey a right to the Caisse to use an identified asset and require services to be provided to the Caisse by the lessor, the Caisse has elected to account for the entire contract as a lease, and therefore the Caisse does not allocate the amount of the contractual payments to, and account separately for, any services provided by the supplier as part of the contract.

#### Subsequent Measurement

Right-of-use assets are subsequently measured at cost less any accumulated depreciation and impairment losses, and adjusted for certain remeasurements of the lease liability.

Lease liabilities are subsequently increased by the interest cost on the lease liability and decreased by lease payments made. Lease liabilities are remeasured when there is a change in future lease payments arising from a change in an index or rate. The revised future lease payments are discounted at the same discount rate that applied on lease commencement. Lease liabilities are also remeasured when there is a change in the assessment of the term of any lease, for example, a change in the Caisse's assessment of whether a purchase or extension option is reasonably certain to be exercised or a termination option is reasonably certain not to be exercised. The future lease payments over the revised term are discounted at the revised discount rate at the date of reassessment. In both cases, an equivalent adjustment is made to the carrying value of the right-of-use asset.

# CAISSE POPULAIRE GROUPE FINANCIER LTÉE

## Notes to Consolidated Financial Statements

For the year ended September 30, 2020

### 16. Right-of-use Assets and Lease Liabilities (continued)

Right-of-use assets consist of the following:

	2020		2019	
	Cost	Accumulated Amortization	Net Book Value	Net Book Value
	\$	\$	\$	\$
Buildings	<b>877,004</b>	<b>137,814</b>	<b>739,190</b>	-

There were no right-of-use assets acquired during the year. Right-of-use assets are amortized over the life of the lease.

Lease liabilities consist of the following:

	\$
Balance, October 1, 2019	<b>877,004</b>
Interest expense	<b>20,859</b>
Lease payments	<u><b>(143,145)</b></u>
Balance, September 30, 2020	<u><b>754,718</b></u>

Amounts recognized in the consolidated statement of comprehensive income as occupancy expenses related to right-of-use assets, lease liabilities and payments on operating leases for the year are as follows:

	2020	2019
	\$	\$
Depreciation expense of right-of-use assets	<b>137,814</b>	-
Interest expense on lease liabilities	<b>20,859</b>	-
Payments on operating leases	-	141,669
	<u><b>158,673</b></u>	<u>141,669</u>

Total cash outflows for leases for the year were \$143,145 (2019 - \$141,669).

### Liquidity Risk

The Caisse does not face a significant liquidity risk with regard to its lease liabilities. Lease liabilities are monitored within the Caisse's finance function.

Contractual maturities representing undiscounted contractual cash-flows of lease liabilities are as follows as at September 30, 2020:

	\$
No later than 1 year	<b>147,575</b>
Later than 1 year and not later than 5 years	<b>683,023</b>
Later than 5 years	<u><b>6,556</b></u>
	<u><b>837,154</b></u>

# CAISSE POPULAIRE GROUPE FINANCIER LTÉE

## Notes to Consolidated Financial Statements

For the year ended September 30, 2020

### 17. Related Party Transactions

Key management personnel is defined under IFRS as those persons having authority and responsibility for planning, directing and controlling the activities of the Caisse, directly or indirectly. Key management personnel of the Caisse includes executive management and Board of Directors.

The aggregate compensation of key management personnel during the year is as follows:

	<u>2020</u>	<u>2019</u>
	\$	\$
Compensation		
Salaries, and other short-term employee benefits	<u>1,691,828</u>	<u>1,381,910</u>

Included in compensation above are the following payments to the directors and officers of the Caisse for expenses associated with the performance of their duties:

	<u>2020</u>	<u>2019</u>
	\$	\$
Honouraria and per diems	<u>52,800</u>	45,350
Training and other costs	<u>2,652</u>	<u>3,882</u>
	<u>55,452</u>	<u>49,232</u>

The Caisse's policy for lending to key management personnel and for receiving deposits from key management personnel is that the loans are approved and deposits are accepted on the same terms and conditions which apply to members for each class of loan and type of deposit. Loans to key management personnel and deposits from the latter are as follows:

	<u>2020</u>	<u>2019</u>
	\$	\$
Loans to key management personnel		
Aggregate value of loans advanced	<u>1,543,790</u>	1,551,623
Interest received on loans advanced	<u>52,664</u>	45,709
Total value of lines of credit advanced	<u>160,397</u>	201,700
Interest received on lines of credit advanced	<u>7,300</u>	9,597
Unused value of lines of credit	<u>107,604</u>	146,800
Undisbursed loans	<u>22,500</u>	-
Deposits from key management personnel		
Aggregate value of term and savings accounts	<u>4,898,019</u>	3,060,837
Total interest paid on term and savings accounts	<u>60,278</u>	33,391

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# CAISSE POPULAIRE GROUPE FINANCIER LTÉE

## Notes to Consolidated Financial Statements

For the year ended September 30, 2020

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### 18. Personnel Expenses

	<u>2020</u>	<u>2019</u>
	\$	\$
Salaries and wages	<b>12,273,057</b>	11,888,787
Employee benefits	<b>2,460,365</b>	2,500,581
Other	<b>910,655</b>	863,655
	<b><u>15,644,077</u></b>	<u>15,253,023</u>

### 19. Other Income

Other income primarily includes service fees and commission income. Service fees are charged to members, primarily in the nature of account fees and transaction-based service charges. Account fees relate to account maintenance activities and are recognized in income over the period in which the service is provided. Transaction-based service charges are recognized as earned at a point in time when a transaction is completed. Commission income is generally recognized at a point in time when the transaction is executed.

### 20. Standards, Amendments and Interpretations Not Yet Effective

Certain new standards, amendments to standards, and interpretations were issued by the IASB or the IFRS Interpretations Committee that are mandatory for accounting years beginning January 1, 2020 or later that the Caisse has decided not to adopt early. The adoption of the new standards, interpretations and amendments which were issued but are not yet effective are not expected to have a material impact on the Caisse's consolidated financial statements.